

MINNETONKA BANDS INSTRUMENT CONSIGNMENT SALE

# INSTRUMENT SALES FORM

COMPLETE THIS FORM BEFORE DROPPING OFF YOUR INSTRUMENT

Instrument: \_\_\_\_\_ Make: \_\_\_\_\_ Model: \_\_\_\_\_

Seller (name that will be written on check): \_\_\_\_\_ Check one:  New  Used

Price: \_\_\_\_\_ Explanation of pricing: \_\_\_\_\_

Recent work done on instrument (tune ups, repairs): \_\_\_\_\_

Repairs needed:  Yes  No Repair Cost: \_\_\_\_\_

Description of Needed Repairs: \_\_\_\_\_

## PRICING INSTRUCTIONS

- Determine the make and model of your instrument. Model numbers are often stamped on band instruments. You may also find this information on the original purchase receipt.
- A good source for determining the price of a new wind/percussion instrument is [wwbw.com](http://wwbw.com). EBay and Craigslist are reasonable sources for determining the price of a used instrument. When researching prices for used instruments, consider the age and condition of the instrument you are selling versus the age and condition of those you find on EBay. Match the make and model as closely as possible.
- Price your instrument based on what you find. Pricing at or below the price of a good used instrument will help your instrument sell.
- Print out the webpages listing the price of similar new and used instruments and staple them to this form.
- You can also get an estimate from a local store. Write down the estimate and the store that you received the quote from and attach it to this form.
- Explain how you arrived at the price if it isn't clear from the attached documentation.

## DETERMINING REPAIR COSTS

To save yourself time at check-in and increase your chances of a sale:

- Have your instrument tuned up at a reputable instrument repair shop prior to the sale or get an estimate for repairs (estimates should be on dated shop letterhead). We recommend using Schmitt Music, Groth Music or Eckroth Music for band instruments. Attach estimate to this form.
- If repair estimates or instrument pricing are not completed ahead of time we have an on-site expert that will inspect your instrument for you. We require that instruments in need of repairs have repairs identified and priced. This service is free. However, this is a time-consuming task, so pricing and getting repair estimates ahead of time will save you time at check-in. We cannot make any guarantees as to the accuracy of our pricing, so your own research should be your guide.
- The inspection/repair process can be time-consuming. Completing this task prior to the sale will save you time at check-in.